

Aronova*Transact!*

Working Capital Platform for Banks and Alternate Funders

AronovaTransact! is an on-demand working capital platform for the management of eligible trade receivable sales to banks and alternate funders.

It covers the entire operational spectrum, from collection of corporate seller receivables through to pricing and invoice sale and can be easily deployed in a white label stand-alone format.

For banks and alternate funders, *AronovaTransact!* means they can focus on client origination, managing corporate relationships and arranging funding structures, without worrying about day-to-day program delivery and operations.

ARONOVATRANSACT! OPERATIONAL SCOPE



DAILY PROGRAM OPERATIONS, DELIVERED SIMPLY AND SECURELY

Aronova*Transact!* is for banks and alternate funders wishing to provide receivables purchase programs to their mid - large cap corporate clients.

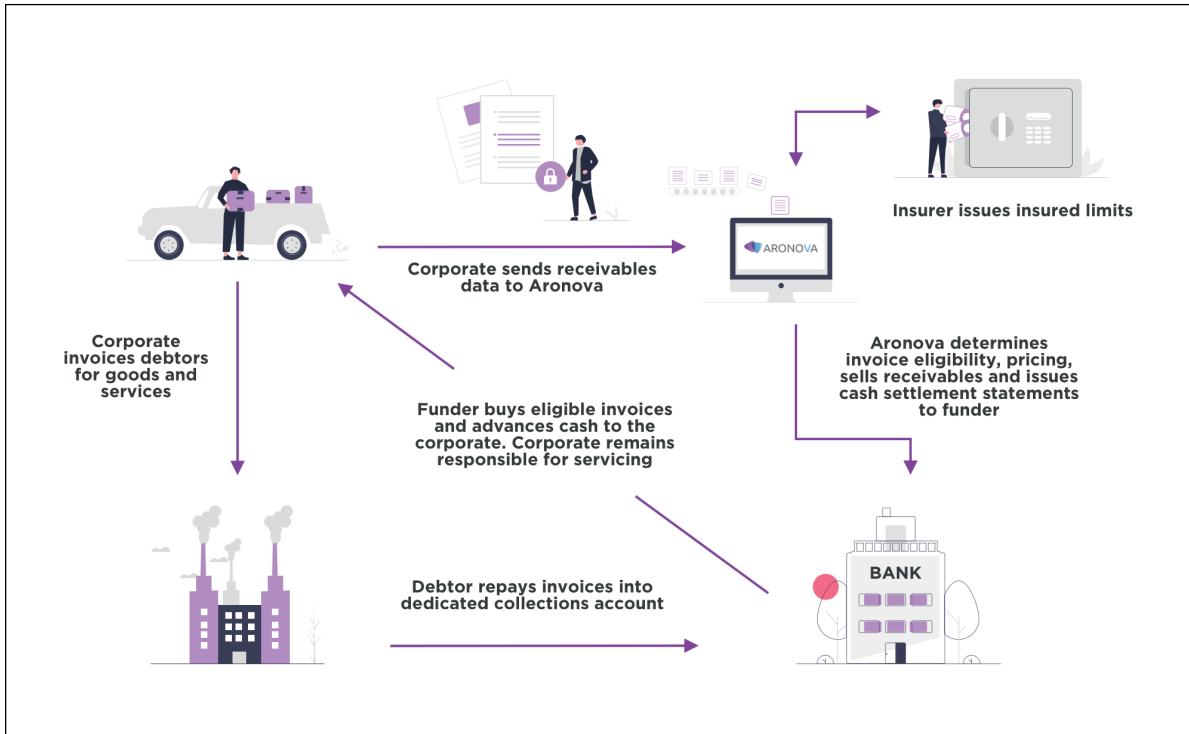
Designed to purchase receivables issued to whole debtor portfolios rather than just those issued to larger or selective debtors, Aronova*Transact!* operates working capital finance programs for corporates selling at least \$10m of eligible receivables on a revolving basis. The platform automatically optimises which individual receivables to sell based on daily corporate funding requirements.

Aronova*Transact!* provides considerable flexibility for different funding styles and supports a wide range of recourse or

non-recourse structuring options and pricing mechanisms. Payment data provided by a corporate is used to automatically monitor and score debtor credit performance and to set debtor credit limits, both of which can be incorporated into eligibility testing. Payment data also forms part of our 'always-on' fraud detection mechanisms.

Cash settlement can occur as invoices are sold, or according to settlement schedules or calendars and the settlement notifications issued by Aronova*Transact!* can include the automated offset of fees, dilutions and mandatory repurchases. The bank, asset manager or SPV cash manager retains responsible for the physical transfer of cash to corporates.

TYPICAL ARONOVATRANSACTION! PROGRAM



INTEGRATION WITH NEWER FORMS OF CREDIT INSURANCE

Aronova *Transaction!* can be used for insured or uninsured programs and integrates with newer forms of funding specific credit insurance.

The bank or alternate funder is often the insured in these programs and policies can be structured to provide 100% indemnity of an advanced amount, with no deductible or first loss.

These newer programs can also provide portfolio-wide insured limit decisions on every debtor, removing the uncertainty of discretionary limits and positively impacting capital allocation requirements for some banks and asset managers.

THE CORPORATE RETAINS CERTAIN RESPONSIBILITIES

For corporate sellers, funding all invoices on a revolving basis, combined with operating a receivables purchase style program, is attractive and potentially maximises available working capital finance.

To qualify for these programs, the corporate must accept to share its debtor trading experiences by providing a daily electronic update of its receivables and collections data.

In most cases, the corporate will also maintain responsibility for all credit control and servicing activity, along with an obligation to promptly allocate cash and credits to open invoices.



If you would like to know more about Aronova or the services we provide, please visit www.aronova.com, or contact David Baker, Managing Director, on **+44 7739 173 961** or **+1 848 466 5288**, or email David at david.baker@aronova.com